

8-K 1 document.htm FORM 8-K FILING DOCUMENT

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION****Washington, D.C. 20549****FORM 8-K****CURRENT REPORT****Pursuant to Section 13 OR 15(d) of  
The Securities Exchange Act of 1934**Date of Report (Date of earliest event reported): **November 9, 2010****United-Guardian, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)**001-10526**  
(Commission File Number)**11-1719724**  
(IRS Employer  
Identification No.)**230 Marcus Boulevard, Hauppauge, New York 11788**  
(Address of principal executive offices)Registrant's telephone number, including area code: **(631) 273-0900****Not Applicable**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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**Item 2.02. Results of Operations and Financial Condition.**

On November 9, 2010 the Registrant issued a press release, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

**Item 9.01. Financial Statements and Exhibits.**

Exhibit 99.1. Press release dated November 9, 2010

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**United-Guardian, Inc.**

Date: November 9, 2010

By: /s/ KEN GLOBUS  
Ken Globus  
*President*

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**Exhibit Index**

99.1 Press release dated November 9, 2010

EX-99.1 2 newsrelease.htm PRESS RELEASE

EXHIBIT 99.1

## United-Guardian Reports Record 9-Month Sales & Earnings

HAUPPAUGE, N.Y., Nov. 9, 2010 (GLOBE NEWSWIRE) -- United-Guardian, Inc. (Nasdaq:UG) reported today that sales and earnings both reached record levels for the first nine months of the year. Sales for the period were \$11,159,860, a new 9-month record and an increase of 8.5% over the same period last year. Earnings for the period were \$0.62 per share, which was an increase of \$0.02 (3.3%) over last year, which is significant because in the second quarter the company had taken a one-time charge to earnings of \$0.12 per share in connection with the termination of its defined benefit pension plan. For the three-month period ended September 30, 2010, sales reached \$3,848,393, an increase of 13.4% over the same period last year and a new third-quarter sales record for the company. Earnings for the third quarter were \$0.27 per share versus \$0.22 per share in the third quarter of 2009, an increase of 22.7%.

Ken Globus, President of United, stated, "We are pleased to report another very strong quarter, which was primarily the result of a significant increase in sales of our personal care products line, which increased 17% for the first nine months of this year compared with the same period in 2009. We are working with our global marketing partners to continue to increase sales of these products, with particular emphasis on the growing consumer markets in emerging economies, such as China and Russia where our sales have grown significantly in recent years. We are also continuing to develop new products for both the personal care and medical markets."

United-Guardian is a manufacturer of cosmetic ingredients, personal and health care products, pharmaceuticals, and specialty industrial products.

The United-Guardian, Inc. logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=6000>

NOTE: This press release contains both historical and "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements about the company's expectations or beliefs concerning future events, such as financial performance, business prospects, and similar matters, are being made in reliance upon the "safe harbor" provisions of that Act. Such statements are subject to a variety of factors that could cause our actual results or performance to differ materially from the anticipated results or performance expressed or implied by such forward-looking statements. For further information about the risks and uncertainties that may affect the company's business please refer to the company's reports and filings with the Securities and Exchange Commission.

### RESULTS FOR THE NINE AND THREE MONTHS ENDED SEPTEMBER 30, 2010 and SEPTEMBER 30, 2009 (UNAUDITED)

NINE MONTHS ENDED  
SEPTEMBER 30,

THREE MONTHS ENDED  
SEPTEMBER 30,

	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
<b>Net sales</b>	\$ 11,159,860	\$ 10,281,426	\$3,848,393	\$3,393,139
<b>Costs and expenses</b>	<u>7,035,181</u>	<u>6,076,136</u>	<u>2,048,862</u>	<u>1,858,838</u>
<b>Income from operations</b>	4,124,679	4,205,290	1,799,531	1,534,301
<b>Other income</b>	291,100	274,430	65,954	89,347
<b>Income from operations before income taxes</b>	4,415,779	4,479,720	1,865,485	1,623,648
<b>Provision for income taxes</b>	<u>1,451,626</u>	<u>1,487,300</u>	<u>621,700</u>	<u>541,900</u>
<b>Net Income</b>	<u>\$ 2,964,153</u>	<u>\$ 2,992,420</u>	<u>\$1,243,785</u>	<u>\$1,081,748</u>
<b>Earnings per common share</b>				
<b>(Basic and Diluted)</b>	<u>\$ 0.62</u>	<u>\$ 0.60</u>	<u>\$ 0.27</u>	<u>\$ 0.22</u>

Additional financial information can be found at the company's web site at [www.u-g.com](http://www.u-g.com).

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